

Sovereign Logistics

Capabilities Overview 2015



Sovereign Logistics Capabilities

- Sovereign Logistics provides full service end-to-end international logistics & freight forwarding with scalability & flexibility in all major trade lanes
- Our customers are at the center of all we do
- Cloud based and highly configurable leading technology platform
- Continuous improvement is built into our daily processes
- Reduce overall landed costs for our customers



Sovereign Logistics Differences

Organizational differences:

- U.S.-based company and executive management team with Global viewpoints
- Flat organization
 - Direct access to all Sovereign's senior management
 - Sovereign arrives at decisions quickly and responds to your requests quickly
- No regional "fiefdoms" within Sovereign's global network
 - This allows Sovereign to deploy a "control tower" approach to your business
 - Global Network solution & buy-in to meet the customers needs
- We keep our commitments
 - Large and small
 - Sovereign can provide references upon request



Sovereign Logistics Differences

Operational Differences:

We link our origin and destination services with our freight forwarding services, and integrate data within our industry-leading cloud based technology:

- Order Management
 - *Gain control of inbound product flow, exception management of orders before they become shipments*
- Origin and Destination Services
 - *Increase the efficiency of your supply chain. Identify opportunities for order and shipment consolidation & optimization*
- International Freight Forwarding
 - *Comprehensive ocean, air and ground transportation, build SOP's & follow customers business rules*
- Global Trade Management
 - *Effectively navigate the complex world of international commerce, sourcing and regulatory requirements*
- Reporting and Visibility
 - *Improve information accessibility and gain control*
- International Supply Chain Management
 - *Continual client satisfaction through hands-on attentive Account Managers*
- Value Creation
 - *Creating client value through continual supply chain review of practices*



Sovereign Logistics Benefits

- **Carrier Management Value**

- Control spend, improve service and increase capacity
- Consolidate carrier negotiations and contract management
- Secure rates with carriers for an extended period of time

- **Planning & Optimization Value**

- Network analysis to reduce complexity and refine supply chain strategy
- Define a consolidation strategy to reduce overall shipping costs
- Reduce risk and costs with improved sourcing decisions & regulatory compliance
- Improve vendor shipment compliance through purchase order management services and technology
- Reduce days in inventory, positively impacting cash to cash cycle

- **Productivity & Continuous Improvement Value**

- Support business decisions which impact our client's supply chain
- Centralize and automate uniform business processes
- Consistent and reliable operational service
- Remove risk in the supply chain by right-sizing resources to support business
- Focus on core competencies



Sovereign Logistics: Global Trade Management

- Improve cost control by making informed sourcing and transportation decisions further upstream in the supply chain
- Understand, manage and comply with all customs regulations and supply chain security procedures, while mitigating supply chain disruptions
- Increase productivity with access to electronic compliance documentation & E Docs record retention
- Compliance assessments & tailored training, supply chain security evaluations

