# Sovereign Logistics

## Quarterly Business Review





#### Sovereign Logistics QB



- Agenda
- Market / Industry Updates
- KPI's / Reporting
- Discussion Points for Review
- Action log review
- Next meeting dates / any agenda changes



#### Sovereign Logistics QBR

#### *Market Industry Updates examples*

- U.S. ports see costly delays as Cargo ships, volumes grow <a href="http://on.wsj.com/1Gx8uAU">http://on.wsj.com/1Gx8uAU</a>
- Seventeen of the Top 20 container carriers worldwide are expecting deliveries of new ships in the next 12 months, which could make 2014-2015 a record-breaking year for capacity, according to industry analyst Alphaliner.
- New capacity growth in the upcoming year will be led by Evergreen, Maersk Line, China Shipping Container Lines and Hamburg Süd, which will each receive between 110,000 and 200,000 TEUs.
- NYK Line, "K" Line and Zim are the only major carriers not expecting new vessels in 2014.

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\* Sample KPI's, Reports, Best Practices

TOPY TOP S.A.

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CONFECCIONES TEXTIMAX S.A.

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S00012750

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S00012955

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LSE

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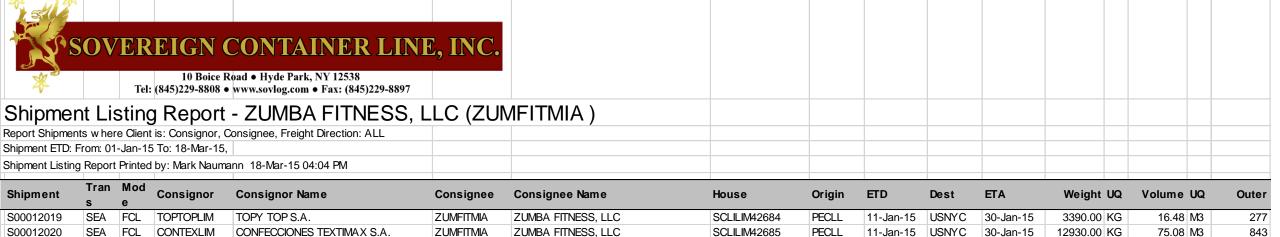
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33761

33760

33805

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SCLILIM42750

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PECLL

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13-Feb-15

8-Feb-15

16-Feb-15

23-Feb-15

23-Feb-15

USJFK

USNYC

NLAMS

USMIA

USMIA

13-Feb-15

26-Feb-15

16-Feb-15

23-Feb-15

23-Feb-15

ZUMBA FITNESS. LLC

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ZUMBA FITNESS, LLC



0.28 M3

8.49 M3

0.25 M3

1.26 M3

1.31 M3

95

20

26

18

28.00 KG

26.00 KG

69.00 KG

140.00 KG

1630.00 KG

#### Sovereign Logistics QBR

- Reporting and Visibility
  - Improve information accessibility and visibility, daily, weekly, monthly
- International Supply Chain Management
  - Continual client satisfaction through hands-on attentive Account Managers
- Value Creation
  - Creating client value through continual supply chain review of practices
  - Prepare Issues and action log

