

Sovereign Logistics

Quarterly Business Review



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- Agenda
- Market / Industry Updates
- KPI's / Reporting
- Discussion Points for Review
- Action log review
- Next meeting dates / any agenda changes



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Market Industry Updates examples

- U.S. ports see costly delays as Cargo ships, volumes grow
<http://on.wsj.com/1Gx8uAU>
- Seventeen of the Top 20 container carriers worldwide are expecting deliveries of new ships in the next 12 months, which could make 2014-2015 a record-breaking year for capacity, according to industry analyst Alphaliner.
- New capacity growth in the upcoming year will be led by Evergreen, Maersk Line, China Shipping Container Lines and Hamburg Süd, which will each receive between 110,000 and 200,000 TEUs.
- NYK Line, “K” Line and Zim are the only major carriers not expecting new vessels in 2014.



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* Sample KPI's, Reports, Best Practices



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Shipment Listing Report - ZUMBA FITNESS, LLC (ZUMFITMIA)

Report Shipments where Client is: Consignor, Consignee, Freight Direction: ALL

Shipment ETD: From: 01-Jan-15 To: 18-Mar-15,

Shipment Listing Report Printed by: Mark Naumann 18-Mar-15 04:04 PM

Shipment	Tran s	Mod e	Consignor	Consignor Name	Consignee	Consignee Name	House	Origin	ETD	Dest	ETA	Weight UQ	Volume UQ	Outer
S00012019	SEA	FCL	TOPTOPLIM	TOPY TOP S.A.	ZUMFITMIA	ZUMBA FITNESS, LLC	SCLILIM42684	PECLL	11-Jan-15	USNYC	30-Jan-15	3390.00 KG	16.48 M3	277
S00012020	SEA	FCL	CONTEXLIM	CONFECCIONES TEXTIMAX S.A.	ZUMFITMIA	ZUMBA FITNESS, LLC	SCLILIM42685	PECLL	11-Jan-15	USNYC	30-Jan-15	12930.00 KG	75.08 M3	843
S00012750	AIR	LSE	TOPTOPLIM	TOPY TOP S.A.	ZUMFITMIA	ZUMBA FITNESS, LLC	33761	PELIM	13-Feb-15	USJFK	13-Feb-15	28.00 KG	0.28 M3	4
S00012761	SEA	FCL	CONTEXLIM	CONFECCIONES TEXTIMAX S.A.	ZUMFITMIA	ZUMBA FITNESS, LLC	SCLILIM42750	PECLL	8-Feb-15	USNYC	26-Feb-15	1630.00 KG	8.49 M3	95
S00012875	AIR	LSE	TOPTOPLIM	TOPY TOP S.A.	ZUMFITMIA	ZUMBA FITNESS, LLC	33760	PELIM	16-Feb-15	NLAMS	16-Feb-15	26.00 KG	0.25 M3	20
S00012955	AIR	LSE	CONTEXLIM	CONFECCIONES TEXTIMAX S.A.	ZUMFITMIA	ZUMBA FITNESS, LLC	33805	PELIM	23-Feb-15	USMIA	23-Feb-15	140.00 KG	1.26 M3	26
S00012956	AIR	LSE	TOPTOPLIM	TOPY TOP S.A.	ZUMFITMIA	ZUMBA FITNESS, LLC	33806	PELIM	23-Feb-15	USMIA	23-Feb-15	69.00 KG	1.31 M3	18



Sovereign Logistics QBR

- Reporting and Visibility
 - *Improve information accessibility and visibility, daily, weekly, monthly*
- International Supply Chain Management
 - *Continual client satisfaction through hands-on attentive Account Managers*
- Value Creation
 - *Creating client value through continual supply chain review of practices*
 - *Prepare Issues and action log*

